

# AI & AUTOMATION NEWS



## IN THIS ISSUE

- ECM: WHY MICROSOFT IS THE SMART BET
- TUNGSTEN AUTOMATION UPDATE
- POWER PDF TEST DRIVE
- MICROSOFT INNOVATION
- NEW SCANNERS



CELEBRATING  
**25**  
YEARS

## A MESSAGE FROM THE PRESIDENT

Digital transformation using AI is changing the world rapidly. This news blast will gather my latest and greatest best practices and bring them to you...our contribution to your digital transformation.

## MAJOR NEW TREND EMERGES IN DOCUMENT IMAGING, INFORMATION MANAGEMENT, AND WORKFLOW

A significant paradigm shift is underway in the enterprise content management (ECM) landscape. Organizations are increasingly abandoning legacy systems like Laserfiche, FileBound, DocuWare, and Hyland in favor of Microsoft's modern and integrated digital ecosystem—featuring Dynamics 365, PowerApps, Power BI, SharePoint, and Purview. This movement is reshaping how enterprises approach document imaging, information governance, and business process automation.

### Why It's Happening

At the core of this migration lies a powerful cocktail of innovation, integration, and cost efficiency. Traditional ECM platforms—once valued for their document control and compliance capabilities—struggle to keep pace with dynamic business needs, cloud-native frameworks, and AI-driven workflows. Microsoft's platform offers a seamless, interconnected environment that allows users to:

- Automate with agility using low-code/no-code apps in PowerApps
- Visualize and act on insights with Power BI
- Streamline collaboration and storage via SharePoint Online
- Establish robust compliance through Microsoft Purview
- Drive end-to-end business functionality with Dynamics 365

These tools harmonize under Microsoft's secure cloud architecture, enabling organizations to transcend siloed systems and leap into scalable, adaptive operations.

REQUEST  
REPORT

## Trend Forecast: 2025–2028

Industry analysts project aggressive growth in the adoption of Microsoft’s platform for content and workflow management, with a compound annual growth rate (CAGR) exceeding 20% over the next three years. This surge is fueled by:

- Increased AI integration into workflow design
- Demand for cloud-first architecture
- Expansion of remote and hybrid work models
- Stronger emphasis on data governance and compliance

The shift isn’t just technological—it’s strategic. Decision-makers now view information management as a competitive differentiator, not just a compliance mandate.

## Transformation Benefits

By embracing Microsoft’s ecosystem, businesses unlock tangible advantages in digital transformation:

- Cost Reduction: Lower licensing fees, faster deployment, and fewer legacy support costs
- Quality Improvement: Enhanced auditability, version control, and real-time data access
- Productivity Gains: Unified interfaces, intelligent workflows, and collaborative document handling

This evolution aligns directly with the modern enterprise’s priorities—agility, insight-driven operations, and empowered users.

## Platform Comparison Snapshot

Platform	Avg Cost/User	Deployment Time	Productivity Score	Security Rating
Legacy ECM (Avg)	\$1,200	8–12 months	65/100	Moderate
Microsoft Ecosystem	\$850	4–6 weeks	87/100	High (Zero Trust + Purview)

*“Through BizTech Solutions’ strategic enablement of Microsoft’s suite, enterprises achieve secure digital transformation that lowers costs, improves quality, and empowers teams—all while protecting critical data assets from modern threats.”*



# TUNGSTEN AUTOMATION SPOTLIGHT:

## TUNGSTEN AUTOMATION

Since rebranding from Kofax, Tungsten Automation has made significant strides in intelligent automation, introducing innovative products, securing industry accolades, and strengthening leadership. Notably, BizTech Solutions has been a dedicated partner for over 20 years, deploying automation solutions across the U.S. and beyond.

### How Total Agility Is Reshaping Intelligent Document Processing

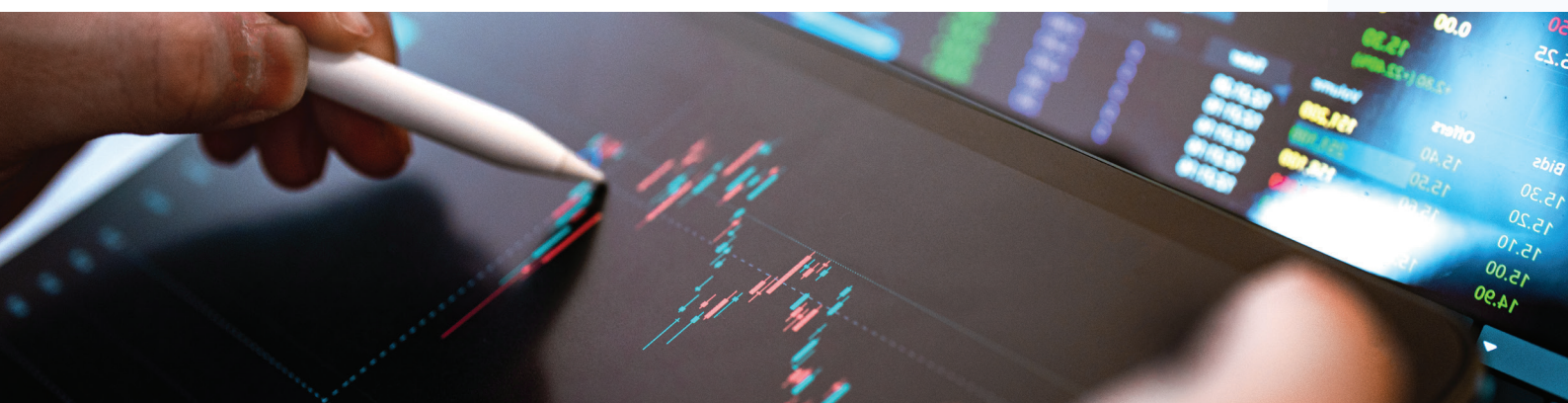
In today's data-saturated enterprise landscape, automation isn't just a luxury—it's a necessity. And few platforms are meeting that need as robustly as Total Agility by Tungsten Automation. Positioned as a leader in Intelligent Document Processing (IDP) and workflow automation, Total Agility is helping organizations transition from reactive operations to proactive, insight-driven systems—particularly in Accounts Payable, Human Resources, Claims Processing, and Supply Chain Management.

### What Makes Total Agility Stand Out?

Total Agility combines OCR, machine learning, AI-based rules engines, and document analytics to automatically capture, classify, and route content from both structured and unstructured formats. It's uniquely capable of integrating across multiple data sources and enterprise applications, reducing friction where older systems rely heavily on manual handoffs and siloed repositories.

### Key capabilities include:

- Multi-channel document ingestion (email, scans, mobile, portals)
- Smart classification & field extraction using natural language processing (NLP)
- Automated decisioning powered by business rules and AI
- Out-of-the-box connectors to ERPs, CRMs, and content platforms



## TRANSFORMATIONAL IMPACT BY INDUSTRY FUNCTION

### Supply Chain Management

- Digitizes bills of lading, invoices, and receipts
- Tracks vendor performance metrics and flags inconsistencies
- Speeds PO matching with predictive logic

### Accounts Payable

- Automates invoice validation and GL coding
- Flags duplicate or suspicious payments for fraud review
- Integrates with finance platforms for end-to-end visibility

### **AI + Human Empowerment = The Sweet Spot**

Where Total Agility truly differentiates is in human-centered automation. Its AI-driven insights don't just replace manual tasks—they support better decisions. Real-world case studies show:

- Up to 50% reduction in processing times
- 30–45% improvement in fraud detection accuracy
- Significant gains in job satisfaction due to reduced paperwork and repetitive data entry

Frontline teams move faster, compliance improves, and analysts gain more time to focus on high-value activities.

### **No-Code/Low-Code:**

#### **The Accessibility Breakthrough**

Built for speed and scale, Total Agility empowers business users—not just developers—to configure workflows, map data fields, and optimize routes using intuitive drag-and-drop interfaces.

This democratizes automation and enables:

- Rapid deployment across departments
- Easy customization for changing business rules
- Seamless integration with Microsoft Power Platform (PowerApps, Automate, BI)

Combined with Microsoft's cloud architecture and data protection standards—including Microsoft Purview for governance and Zero Trust frameworks—the solution is secure, scalable, and future-ready.

### Human Resources

- Automates onboarding packets, I-9, W-2, and benefits documentation
- Streamlines employee file audits with digital checklists
- Enhances compliance by embedding retention and access policies

### Claims Processing

- Accelerates first notice of loss (FNOL) workflows
- Uses AI to flag potential fraud patterns and anomalies

Supports e-signature, adjudication, and payment release from a unified hub

### **BizTech Solutions: Your Accelerator**

As a BizTech Solutions implementation partner, we don't just install software—we orchestrate transformation. Our services include:

- Readiness assessments for document-centric departments
- Custom workflow designs using Total Agility + Microsoft tools
- Fraud prevention strategy alignment with compliance mandates
- Productivity impact dashboards delivered via Power BI

Whether you're just starting automation or looking to modernize legacy systems, BizTech Solutions and Tungsten Automation are your allies in building smart, sustainable, and human-friendly enterprise processes.

**WANT HELP BUILDING THIS INTO A CAMPAIGN FOR PROCUREMENT LEADS OR TRANSFORMING IT INTO A PITCH DECK FOR STATE AGENCIES? I'VE GOT YOUR BACK.**

**LET'S KEEP SHARPENING THE EDGE.  
LEARN MORE**



# TAKE A TEST DRIVE

## Find out why so many people are switching from Adobe to PowerPDF



SAVINGS

### Pay Once, Own It Forever

Overpaying for PDF software is bad for business. Why rent Adobe Acrobat for just one year when you could own Power PDF forever?

\$720

vs.

\$179

=

-\$541

Adobe Acrobat Pro DC  
3-year subscription  
\*(Annual prepaid as of Aug 2024  
converted USD before tax)

Tungsten Power PDF Advanced  
one-time purchase  
(individual license)

Spent on Adobe Acrobat  
over 3 years  
(you own nothing)

### REQUEST TO TAKE A TEST DRIVE

The logo for BizTech Solutions, featuring three interlocking hexagons in green and blue, followed by the text 'BizTech Solutions' in a blue sans-serif font.

**BizTech**  
Solutions



In 2025, Microsoft continues to enhance its suite of productivity tools—Microsoft 365, SharePoint, and Power Apps—by integrating advanced AI capabilities to streamline workflows and boost efficiency. Notably, BizTech Solutions has been a proud Microsoft Gold Partner for over a decade, collaborating closely to deliver these innovations to clients.

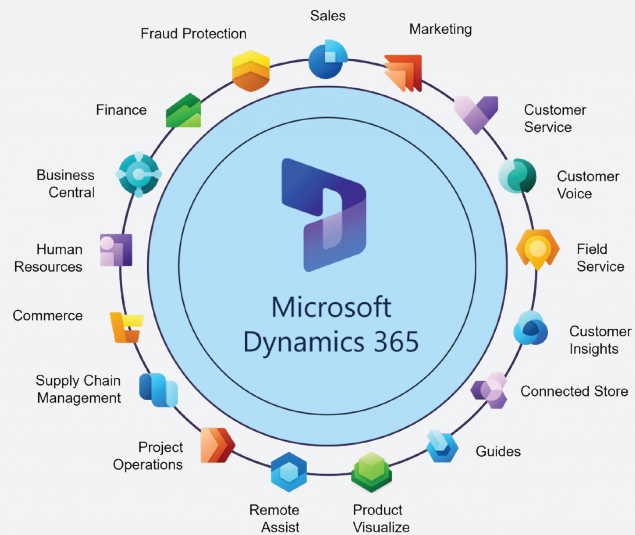
### MICROSOFT 365 ENHANCEMENTS

Microsoft has introduced Copilot, an AI-powered assistant, across Microsoft 365 applications, including Word, PowerPoint, Excel, Outlook, OneNote, and Designer. This integration allows users to automate repetitive tasks, generate content, and analyze data more effectively. For instance, in Excel, Copilot now integrates with Python, enabling advanced data analysis through natural language queries. In PowerPoint, Copilot assists in creating and translating presentations into over 40 languages, enhancing accessibility and collaboration.

Additionally, Microsoft has rebranded its Microsoft 365 portal to Microsoft 365 Copilot, highlighting the integration of AI-powered tools to assist users in optimizing their daily tasks. New security features in Microsoft Purview include Data Security Posture Management for identifying vulnerabilities and Data Assessments for scanning sensitive data in SharePoint. The Device Offboarding Manager simplifies secure device removal using PowerShell, reducing risks from unused endpoints. Authentication in Entra ID (formerly Azure Active Directory) has been expanded with QR code logins and email addresses as alternate login IDs for improved flexibility and security.

### SharePoint Innovations

SharePoint is poised to deliver significant enhancements and innovations in 2025. With improved integration of artificial intelligence (AI) and machine learning (ML), users will be empowered to make smarter decisions and automate tasks effortlessly. The user experience will be further refined with sleek, intuitive interfaces designed to enhance productivity. Collaboration will reach new heights as SharePoint fully embraces cloud technology, enabling seamless sharing and real-time communication across teams and departments.



### Power Apps Developments

Microsoft Power Apps continues to evolve as the industry-leading low-code application development platform. The 2024 release wave 2 plan covers all new functionalities planned to be delivered to market from October 2024 to March 2025. These updates aim to enhance the platform’s capabilities, making it easier for users to create custom applications that integrate seamlessly with Microsoft 365 and Dynamics 365.



### BizTech Solutions: A Decade of Partnership

For over ten years, BizTech Solutions has maintained its status as a Microsoft Gold Partner, demonstrating a “best-in-class” ability and commitment to meeting Microsoft Corp. customers’ evolving needs. This longstanding partnership underscores BizTech Solutions’ expertise in deploying and managing Microsoft’s advanced tools, ensuring clients receive tailored solutions that drive productivity and innovation.

Through continuous collaboration with Microsoft, BizTech Solutions remains at the forefront of delivering cutting-edge technologies, empowering organizations to leverage the full potential of Microsoft 365, SharePoint, and Power Apps in 2025 and beyond.

**LEARN MORE**

## DOCUMENT SCANNER NEWS:

Is your scanner getting tired? Jams, overlaps, bad image quality?

Get the “latest and Greatest” from BizTech Solutions complete with BizCare service contracts that will keep your information flowing with beautiful images.



### OPEX

The Falcon V+ RED scanner from OPEX is a high-performance, integrated document imaging system designed to revolutionize mailroom and document processing workflows. It combines envelope opening, content extraction, and precision scanning into a single, seamless operation. This one-touch scanning approach minimizes manual prep work, reduces labor costs, and accelerates throughput — making it ideal for organizations that handle high volumes of incoming documents, such as financial institutions, government agencies, and service bureaus.

At the heart of the Falcon V+ RED is its advanced imaging technology, capable of scanning up to 120 pages per minute at 300 dpi. It supports multi-stream output in color, grayscale, and bitonal formats, ensuring high-quality digital capture for a wide range of media types. The system includes robust in-line recognition features such as OCR,

OMR, barcode reading, and document type identification, which streamline data extraction and classification during the scanning process.

The scanner's intelligent document handling capabilities are equally impressive. It features high-capacity auto feed, continuous drop feed, packet feed, and rescan feed options, allowing it to process intermixed documents of varying sizes, thicknesses, and conditions — including fragile items like onion skin paper or even X-rays. With five programmable sort bins and an additional pass-through bin, the Falcon V+ RED enables efficient post-scan sorting, reducing bottlenecks and manual intervention.

Software integration is a key strength of the Falcon V+ RED. It comes bundled with CertainScan® software, including Edit and Transform modules, which automate

traditional prep activities, enhance image quality, and ensure secure data management. The system is compatible with Windows 10 and integrates easily with backend systems, making it a flexible solution for organizations looking to modernize their document workflows while maintaining compliance and data integrity.

Finally, the Falcon V+ RED is built for continuous, heavy-duty operation, with an unlimited daily duty cycle and ergonomic design features like a 22" touchscreen display and wireless keyboard/mouse. Its precision scanning, intelligent automation, and seamless integration capabilities make it a standout choice for businesses seeking to optimize efficiency, reduce errors, and empower data-driven decision-making. Whether digitizing mail, invoices, or sensitive records, the Falcon V+ RED delivers unmatched reliability and performance.

These scanners from Kodak, Fujitsu, and Opex provide a range of features to meet diverse scanning needs, from compact office solutions to high-volume business applications.

## DOCUMENT SCANNER NEWS:

**FUJITSU**



### RICOH / FUJITSU

The Ricoh (Fujitsu) fi-8170 introduces the next-generation market-leading scanner. It is a solid replacement for the fi-61x0 and fi-71x0 models. The fi-8170 is equipped with:

- Prevents paper jams through a combination of sound and image detection.
- Multi-Feed Detection ensures the capture of all images fed through the scanner.
- Manual Feed Mode
- Scans documents and hard cards up to 7mm, including passports and pamphlets
- Heavy-Duty Design ensures uninterrupted workflows with industry-leading reliability and strength.
- Fast, double-sided scanning of up to 70 pages per minute
- 100-page automatic document feeder (ADF) with enhanced handling & exit stacker design
- Color LCD panel for easy operation from the front of the scanner
- Supports both USB 3.2 and Ethernet-wired network connections
- Integrated TWAIN and ISIS driver connectivity for compatibility with hundreds of scanning software solutions. Kofax® VRS Elite certified

**Kodak**



### KODAK

Kodak has updated their i4000 series scanners with speed and Duty Cycle Updates. Kodak Alaris has a proud history of improving scanner performance during the life of their products, regardless of when the product was purchased.

- The i4250 Scanner speed has been increased by 18% to 130 pages per minute. A firmware update is now available on the i4250 Scanner support page!
- Existing i4250 Scanner customers can do more with this simple update
- In addition, the maximum daily duty cycle on the i4250 and i4650 Scanners have been increased. The i4250 Scanner is now rated to handle up to 110,000 pages, while the i4650 Scanner is rated for up to 130,000 pages.
- Specifications for the i4850 Scanner remain at 160 pages per minute, the highest in the market.

These scanners from Kodak, Fujitsu, and Opex provide a range of features to meet diverse scanning needs, from compact office solutions to high-volume business applications.